

Phase I

Title	Quantity	Hourly Rate	Hours Each	Total Cost
Project Manager	1	\$40	200	\$8000
Plan and monitor the project's process. Oversee all developers and consultants. Resolve all issues and conflicts. Maintain that the project meets schedule timelines and budget limits.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Software Developers	3	\$25	300	\$22,500
Design and code the synchronization software for the lab prototype. Design and code the playback software for the synchronized output. Must consider the file format for the sound and video output. Will test synchronization and playback software developed.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Hardware Developers	3	\$25	300	\$22,500
Test and choose the best sound capturing device and pressure sensitive surface to work for the lab prototype. Work with the API for the chosen sound and video devices. Translate whiteboard output into a vector format.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Education Consultant	1	\$100	80	\$8000
Design real world field test. Create field test student survey. Create teacher test field survey. Acquire the classroom testing agreements.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Technical Consultant	1	\$100	160	\$16,000
Will oversee and advise both hardware and software developers in choices, design, and testing.				

Phase II

Title	Quantity	Hourly Rate	Hours	Total Cost
Project Manager	1	\$40	3000	\$120,000
Plan and monitor the project's process. Oversee all developers and consultants. Resolve all issues and conflicts. Maintain that the project meets schedule timelines and budget limits.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Software Developers	3	\$25	2000	\$150,000
Design and code the synchronization software for the production prototype. Design and code the playback software for the synchronized output. Must consider the file format for the sound and video output. Design and develop the graphical user interface. Develop network communication interfaces for file transfers.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Hardware Developers	2	\$25	2000	\$100,000
Work with the API for the chosen sound and video devices. Translate whiteboard output into a vector format. Encode the audio and graphics into our proprietary format.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Web Developer	1	\$25	1500	\$37,500
Design the company web site and user interface for accessing the classroom content. Design authentication scheme for controlling access to content. Design database schema for storing users and content.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Testing Programmers	4	\$25	500	\$50,000
Improve and enhance the software during the testing and evaluation phase.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Technical Staff	2	\$25	500	\$25,000
Set up and maintain the hardware and software in the classroom environments during the testing and evaluation phase.				

Phase II - continued

Title	Quantity	Hourly Rate	Hours	Total Cost
Education Consultant	1	\$100	360	\$36,000
Execute field tests, student surveys, and teacher surveys. Evaluate playback usability, playback helpfulness, and additional playback qualities. Identify playback problems. Evaluate usability and durability of hardware. Evaluate usability of recording and distribution. Evaluate classroom role. Identify problems. Evaluate additional qualities.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Technical Consultant	1	\$100	180	\$18,000
Will oversee and advise both hardware and software developers in choices, design, and testing. Responsible for critically evaluating all technical components.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Technical Writer	1	\$25	500	\$12,500
Compose the product documentation and the training manuals.				

Phase III

Title	Quantity	Hourly Rate	Hours	Total Cost
General Manager	1	\$40	2000	\$80,000
Supervise all employees and contractors/consultants. Represent the company to all potential customers.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Attorney	1	\$150	40	\$600
Prepares and examines contracts involving leases, licenses, purchases, sales, insurance, etc. Provides legal advice to an organization, prepares resolutions and forms, and participates in major legal actions. Responsible for foreseeing and protecting company against legal risks.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Software Developer	1	\$25	1000	\$25,000
Develop upgrades and perform software maintenance.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Web Programmer	1	\$25	1000	\$25,000
Maintain the company web site and make changes to web interface as needed due to software upgrades.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Accountant	1	\$20	500	\$10,000
Prepares balance sheets, profit and loss statements, and other financial reports. Responsibilities also include analyzing trends, costs, revenues, financial commitments, and obligations incurred to predict future revenues and expenses. Reports organization's finances to management, and offers suggestions about resource utilization, tax strategies, and assumptions underlying budget forecasts.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Tech Support	2	\$20	2000	\$80,000
Duties include help desk, installing systems for new customers and user training.				

Title	Quantity	Hourly Rate	Hours	Total Cost
Account Representative	1	\$15	2000	\$30,000
Maintains relationships and favorable contacts with current and potential accounts. Sets up new account information, and resolves customer issues/problems.				