

Appendix C: Detailed Costs

Initial Development

Connection	(\$900.00) Cox@Business
Server (WIN 2K)	(\$5,000.00) Dell
2 Workstations	(\$4,400.00) Dell
Printer	(\$800.00) Dell
PostraqeSql	\$0.00
CF Server MX	(\$799.00)
SQL 2000	(\$4,999.00)
CF Studio MX	(\$1,598.00)
Lawyer Fees	(\$12,000.00) Assuming \$300/hr for 40 hours
Cash on Hand	(\$5,000.00)
	(\$35,496.00)
Personnel	(\$104,856.00) 2 Developers w/ 2+ Yrs Exp
	(\$140,352.00)

Appendix C: Detailed Costs

Customer Installation

Cost *

Installation, 2 developers	6 weeks - 480 manhours	(\$24,480.00)
Training, 1 Trainer	2 weeks - 80 manhours	(\$4,080.00)
1 year help desk		(\$5,720.00) Bighelp, Inc
		(\$28,560.00)

Charge **

Installation, 2 developers	6 weeks - 480 manhours	\$31,200.00
Training, 1 Trainer	2 weeks - 80 manhours	\$5,200.00
		\$36,400.00
Software Package		\$62,000.00
		\$98,400.00

*Cost to us per hour per developer is \$51, this includes payroll, benefits and overhead

**Customer is charged \$65 per hour per developer

Appendix C: Detailed Costs Help Services

Help Desk *

Cost	(\$22.00) per hour
Charge to Customer	\$25.00 per hour

On-Site Visits

Cost	(\$51.00) per hour
Charge to Customer	\$65.00 per hour

* No charge for calls within one year of installation. Those are included with product.